



Telephone Shilpa Sangstha Limited

(A Government owned Company of Assembling, Manufacturing and Supplier of Digital Devices)

Tongi, Gazipur-1710, Bangladesh. Phone: +88-02-224410779, Fax: +88-02-224412700
E-mail: mdtss@tss.com.bd, md.tssltd@gmail.com, Web site: www.tss.gov.bd, www.tss.com.bd



A Symbol of Quality &
Pioneer in Reliable Service

Telephone Shilpa Sangstha Limited
Tongi, Gazipur-1710.

Memo No. 14.36.0000.034.007.51.24.001

Dated: 22.12.2024

Request for Expression of Interest (EoI) for Selection of Strategic/Joint Venture Partner

1	Ministry/Division	Ministry of Posts, Telecommunications and Information Technology/Posts & Telecommunications Division	
2	Inviting Entity	Telephone Shilpa Sangstha Limited (TSS)	
3	Procuring Entity Name	Managing Director, Telephone Shilpa Sangstha Limited	
4	Procuring Entity Code	-	
5	Procuring Entity District	Gazipur	
6	Expression of Interest for Selection of	Strategic/Joint Venture Partner	
7	Title of Service	Strategic/Joint Venture Partner (Local/Foreign) for Assembling/ Manufacturing and Sales & Marketing of a) Computer & Accessories b) Network devices c) Telecom devices d) Renewable Energy Equipment/System e) IoT devices f) Battery & Electric Vehicle(EV) g) Any other Digital devices or software services.”	
8	EoI Ref. No.	14.36.0000.034.007.51.24.001	
9	Date	22.12.2024	
KEY INFORMATION			
10	Procurement Method	Quality and Cost Based Selection (QCBS)	
FUNDING INFORMATION			
11	Budget and Source of Funds	Strategic/Joint Venture Partner's Own Fund	
12	Development Partners	None	
PARTICULAR INFORMATION			
13	Project/Program Code	N/A	
14	Project/Program Name	N/A	
15	EoI Closing Date & Time	Date 14.01.2025	Time 02.00 p.m.
INFORMATION FOR APPLICANT			
16	Brief Description of the Assignment	TSS is pleased to invite proposals from Bonafide investors (local/foreign) having own manufacturing experience as Strategic/Joint Venture Partner for Assembling/Manufacturing and Sales & Marketing the following: a) Computer & Accessories b) Network devices c) Telecom devices d) Renewable Energy Equipment/System e) IoT devices f) Battery & Electric Vehicle(EV) g) Any other feasible Digital devices or software services.	

17	Experience, Resources and Delivery Capacity Required	<p>All local/foreign interested entities having own manufacturing experience are invited to submit a proposal for appointment as Strategic/Joint Venture Partner. The proposal should include brief information about the following:</p> <p>a. Company profile of the applicant with details experience of manufacturing ability.</p> <p>b. Business proposal with feasibility analysis.</p> <p>c. Product Development Plan with investment proposal.</p> <p>d. Sales and Marketing strategies.</p> <p>e. At least five (05) years of experience of the firm in similar devices assembling/manufacturing (example of past experience of similar nature and for complexity including cost and duration of the Business).</p> <p>f. Financial resources of the applicant (Turnover of last five years).</p> <p>g. Profit/Loss & Resource Sharing proposal with TSS</p> <p>h. All relevant legal documents of the applicant.</p> <p>i. Investment related existing regulations of Bangladesh Government must be fulfilled by the investors.</p>		
18	Other Information	<p>i) Proposal should be submitted to TSS by mentioning the title of services including only one type of digital device with serial number at the latest 14.01.2025 at 14:00 hours (Bangladesh Time). All interested parties or investors are requested to contact for any query by e-mail to mdtss@tss.com.bd /mizan_mollah@tss.com.bd or by phone +88-02- 224410779, +88-02- 224411640 or by fax +880-2-9812700.</p> <p>ii) All interested parties are requested to visit the website of Telephone Shilpa Sangstha Ltd. and take clear picture of it before submitting the Expression of Interest (EoI).</p> <p>iii) Any interested party can submit their proposals for multiple products in that case proposals should be send separately.</p> <p>(iv) Proposal shall be sent by sealed envelope containing one (01) original and one (01) copy of Expression of Interest (EoI) along with relevant supporting documents to be marked with “Expression of Interest (EOI) for selection of Strategic/Joint Venture Partner”</p> <p>(v) Soft copy of all the documents should be submitted during submission of the proposal.</p>		
19	Association with foreign firms is	Encouraged		
20	Phasing of Services	Location	Indicative Start Date	Indicative Period
		TSS	From the date of signing the contract/agreement/ MoU	05 (five) years
21	Name of the Official Inviting EOI	Md. Miganur Rahman Mollah		
22	Designation of Official Inviting EOI	General Manager (Sales, Marketing & Procurement)		
23	Address of official Inviting EOI	TSS Bhaban (2 nd Floor), Telephone Shilpa Sangstha Limited, Tongi, Gazipur-1710		
24	Contact Details of the official Inviting EOI	Tel: +88-02- 224410779, +88-02- 224411640 , Fax: +88-02-224412700, E-mail: mdtss@tss.com.bd ,mizan_mollah@tss.com.bd		
Authority reserves the right to accept or reject any or all proposals without explaining any reason thereof.				



(Md. Miganur Rahman Mollah)
General Manager (Sales, Marketing & Procurement)